



STAYING SHARP

A week or so ago I posted a communication about staying sharp during this unprecedented time. I am sure that most agree it makes sense to focus on our own self-development, and there are numerous ways to accomplish this. My communication asked folks to identify that one specific skill that they wish to focus on now, and interestingly, the answers all varied. It occurs to me that the desire to sharpen our skills exists, but it is a very personal choice as to which skills to hone in on.

To that end, I thought it would make sense for our company, Delta Point, Inc., to offer up the Selling Skills and Relationship Building portions of our Virtual Training program at a highly reduced rate for the remainder of 2020. We built this virtual training for serious sales professionals who want to take their skills to another level.

So, starting now, the rate for the remainder of the year is a flat rate of \$250 per person until the end of December, or \$350 per person until the end of December 2021. Click [here](#) to sign up for the program.

If you want to keep your skills sharp, you might want to take advantage of it. And if you don't wish to, that's fine too; but I urge you to find some way to stay sharp for future success!